

# DEVELOPMENT SCHOOL FOR YOUTH



...provides supplemental learning experiences and leadership training for youth between the ages of 16 and 21. Business professionals from more than 65 corporations participate in the program. Each year 500 students recruited from more than 40 high schools across New York City and Newark and the surrounding area are accepted into the program on the basis of their desire to be leaders.

Weekly workshops, led by senior executives who partner with the program, introduce students to the worlds of finance, culture, communications and other leading industries. Students also learn public speaking, how to dress for success, and how to write a resume. The centerpiece of the DSY is a commitment to developmental learning. Young people from inner-city communities have a much narrower life experience than their middle class and affluent counterparts. The DSY uses a performance-based learning approach to help broaden the cultural horizons and experiences of our students.

Every student who graduates from the 14 week core program is placed in a six to eight week paid summer internship, provided by sponsoring companies. The internship is the culmination of the program and gives students the opportunity to use and continue to develop their leadership and professional skills. It also provides young people with their first professional job experience.

The Development School for Youth is one of the innovative, award-winning educational programs of the All Stars Project, Inc. that have been opening up a world of possibility for inner-city young people for more than twenty years. The Development School for Youth has been featured in the Star Ledger, The Financial Times, The Network Journal and America Beyond the Color Line with Henry Louis Gates, Jr.

# WHAT YOUNG PEOPLE SAY ABOUT YOUR INVESTMENT IN THEIR DEVELOPMENT:



“Our experiences, our challenges, accomplishments, and mistakes – we discover more of ourselves and how we handle situations and the type of company we want to work for when in the business field.”

– *Janelle Grant, MetLife intern, 2008*

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“I had the opportunity of working in the Financial Services Office-Transfer Pricing, also known as FSO-TP. Not only did I love working there, but I also loved the people. I felt comfortable talking to my group because I knew that if I needed help they’d be there to help me with anything.”

– *Thouhida Choudhury, Ernst & Young intern, 2008*

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“My most memorable day was my presentation at the end of internship. I was so nervous, but I went in with confidence. I had confidence because of the weekly meetings with D&B staff. I knew I had support and encouragement from them. The whole company, including the CEO, and Vice President were there. Having more people there than just my department was something new for me to see and experience.”

– *Carl Barreau, D&B Intern, 2006*

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“This summer I interned at Health Plus. I had the opportunity of attending a number of meetings which were very insightful and attended a luncheon with the CEO, Tom Early. At this lunch I learned that out of the 30 summer interns at Health Plus I am the only one who did not have an inside connection to the company through a relative and this made me feel good about having worked hard to get there.”

– *Crystal Ferguson, Health Plus intern, 2008*

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I never thought I would have a job in corporate America working full time. I learned so much working there. I attended meetings with my manager and learned what types of ideas go into negotiations with other companies. I learned how having a full time job feels and how you always have to do your part because you’re almost always working with a team.

– *Gardel Espinal, Ogilvy & Mather intern, 2008*

# DEVELOPMENT SCHOOL FOR YOUTH

# SUMMER INTERNSHIP PROGRAM

**T**HE DEVELOPMENT SCHOOL FOR YOUTH Internships cover a broad range of fields. Below is a partial listing of the 2008 DSU internship sites and descriptions of the job responsibilities assumed by our 16–21 year old DSU interns.

SPONSORING COMPANY	JOB DESCRIPTION
D&B (Dun & Bradstreet), Short Hills, NJ	Assisted with key project deliverables within the US Customer Segments Middle Market Region Sales Department and attended team and town hall meetings, training sessions and roundtable discussions.
Dewey & LeBoeuf LLP, New York, NY	Assisted Director of Administrative Services with tasks related to Administration, Conference Services and Reception, Dining Services, and Facilities and Maintenance and performed basic office functions including answering phones, filing and copying.
Ernst & Young, New York, NY	Provided assistance in various administrative capacities: copying, filing, archiving, answering phones, faxing, handling expenses, made travel bookings and reservations, retrieved information from databases, researched and retrieved documents.
Health Plus, Brooklyn, NY	Supported the Member Services Department by handling correspondence, scheduling meetings, photocopying and filing; assisted in the development of department forms; maintained form control and maintained tracking system for member enrollment, disenrollment and concerns.
Hollister Construction Services, Hasbrouck Heights, NJ	Provided clerical support including: working on special projects, filing, transmittals, submittals, drafting documents and generally assisting project administrators and accounting department with daily workload.
McCarter & English, LLP Newark, NJ	Provided administrative support to the business development department.
MetLife, Bridgewater, NJ	Assisted the National Accounts Proposal Team in responding to Requests for Proposals (RFPs) from current and prospective customers. Provided administrative support including, printing and distributing RFPs to teams, downloading RFP files to LiveLink, attending strategy call meetings, assembling proposal binders, and ordering/tracking supplies for proposal room.
Ogilvy & Mather, New York, NY	Supported team with clerical projects including photocopying, faxing, distribution of mail, filing and online research.
Schering-Plough Corporation Kenilworth, NJ	Updated system files; set up for speaking events; created handouts and manuals; ordered supplies and food for college Intern program; attended management meetings and fulfilled other support duties.
SourceMedia, New York, NY	Performed connected network backup software installations and verifications; inventoried printers, fax machines and stock equipment; recorded network jack numbers.
Standard & Poor's, New York, NY	Completed data cleanup project for S&P's rating database, which included checking large sums of data for missing information and highlighting possible errors. Created training documentation and helped to create PowerPoint presentations.

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## INTERNSHIP SPONSORS SUMMER 2008

ADP  
Alleghany Corporation  
Allen & Overy LLP  
Ann Taylor  
Banco Bilbao Vizcaya Argentaria  
BASF  
Bollinger Insurance  
Cadwalader, Wickersham, & Taft LLP  
CastleOak Securities, L.P.  
CB Richard Ellis  
Chubb Group of Insurance Companies  
Crawford Street Partnership  
Debevoise & Plimpton LLP  
Dechert LLP  
Deutsche Bank  
Dewey & LeBoeuf, LLP  
DIRECTV  
Domini Social Investments  
D&B  
East Orange General Hospital  
Ernst & Young  
FTI Consulting  
Fujitsu  
Fulbright & Jaworski, LLP  
Gardiner & Theobald  
Gladiator, LLP  
Grey Worldwide  
Hanini Group  
Health Plus  
Hess Energy Trading Corporation  
Hollister Construction Services  
Investors Savings Bank  
ITG, Inc.  
KPMG  
Latham & Watkins, LLP  
LexisNexis  
LibertyView Capital Management Inc.  
Lincoln Park Coast Cultural District  
McCarter & English, LLP  
McKinsey & Company  
McKissack Construction  
Merrill Lynch  
MetLife  
Milberg LLP  
Morgan Stanley  
Navigant Consulting  
New Vernon Capital  
New York & Company  
Newwork LLC  
Noble Strategy Construction  
Ogilvy & Mather  
Paul Weiss Rifkind Wharton & Garrison LLP  
Port Authority of New York and New Jersey  
PricewaterhouseCoopers  
Proskauer Rose LLP  
Prudential  
PSEG  
Random House  
Scarinci & Hollenbeck LLC  
Schering-Plough Corporation  
Seiden Advertising  
SourceMedia  
Standard and Poor's  
Sullivan & Cromwell  
The Community Preservation Corp  
The Depository Trust and Clearing Corp  
The James Mintz Group  
T-Mobile  
Transload America, Inc.  
Tritonic LLP  
Untracht Early LLC  
US Attorneys Office, District of New Jersey  
Weil, Gotshal & Manges LLP  
Wilmer Cutler Pickering Hale and Dorr LLP

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# SUMMER INTERNSHIP PROGRAM

## COMPANY INFORMATION

Contact at Company \_\_\_\_\_ Title \_\_\_\_\_ Department \_\_\_\_\_  
Company Name \_\_\_\_\_  
Company Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Email \_\_\_\_\_

## SUPERVISOR INFORMATION

Intern Supervisor \_\_\_\_\_ Title \_\_\_\_\_ Department \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
Email \_\_\_\_\_

## INTERNSHIP INFORMATION

Internship Title \_\_\_\_\_  
Salary Range (\$10 – \$14) \_\_\_\_\_  
Starting Date \_\_\_\_\_ Ending Date \_\_\_\_\_  
Number of hours/week \_\_\_\_\_ Daily Schedule \_\_\_\_\_  
  
Work Site \_\_\_\_\_ Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Description of Duties and Responsibilities \_\_\_\_\_  
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Please mail, e-mail or fax this form to: Kirsten Fulda, Program Manager, The Development School for Youth  
543 West 42nd Street, New York, NY 10036  
(212) 356-8423 phone; (212) 941-8340 fax; [kfulda@allstars.org](mailto:kfulda@allstars.org)

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Email \_\_\_\_\_

## SUPERVISOR INFORMATION

Intern Supervisor \_\_\_\_\_ Title \_\_\_\_\_ Department \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

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Description of Duties and Responsibilities \_\_\_\_\_

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Please mail, e-mail or fax this form to: Melanie Lowe, Manager, All Stars Project, NJ  
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